

It's Important - Your office sees patients with indications for spirometry on a daily basis. Spirometry is the gold standard to support or exclude the diagnosis of both asthma and COPD and then for management once a diagnosis is made. The earlier you detect the disease; the easier you can deal with it.

It's Good Medicine - Your patients are correctly diagnosed and treated more accurately and conveniently in your office.

It's Easy - Unless the equipment is easy to use, it will not be fully utilized by your staff. All spirometers sold by Micro Direct are menu driven via a large graphic display and the test takes less than five minutes to perform. The easy-to-read reports, quality checks and built-in interpretation assist with your diagnosis.

It's Safe - The SpiroSafe Filter is a disposable viral/bacterial filtered mouthpiece that helps to protect your patients and staff. It is >99% effective against viral and bacterial cross-contamination.

It's Good Business - Office spirometry is third party reimbursable with an average reimbursement of \$28 for a simple five minute non-invasive test. The average primary care physician tests ten patients per week and pays for their equipment in three months or less then generates over \$14,000 per year in additional revenue.

Why Micro Direct? - Only Micro Direct offers a complete line of automated spirometers designed to meet your needs. Each utilize inexpensive, readily available mouthpieces and meet all ATS/ERS standards. Micro Direct's spirometry experts will help you choose the right spirometer and then fully support your staff from proper testing techniques through billing questions; and all Micro Direct spirometers are backed by a 30-day money back guarantee.



SpiroSafe Filter
Order #3385
\$127/box of 100



MicroCheck One-Way Mouthpiece
Order #3395
\$90/box of 200



Adult Cardboard Mouthpiece
Order #3314SB or #3314B5
\$44/box of 200
\$97/box of 500



Pediatric Mouthpiece
Order #3301
\$22/bag of 100



3-Liter Calibration Syringe
Order #3325
\$370



Micro Direct, Inc.
803 Webster Street
Lewiston, ME 04240
800-588-3381
www.mdspiro.com

Ask about discounted pricing on blanket orders for mouthpieces or filters

Spirometry Solutions from Micro Direct

Your Spirometry Specialist

<p>Alpha (MD6000) Desktop</p> <ul style="list-style-type: none"> ❖ Accurate, V-Core Flowhead ❖ Updated Test Quality Grading System ❖ Meets 2019 ATS/ERS Standards ❖ Live Testing Prompts ❖ Choice of Predicted Equations with LLN & %Pred ❖ Child Incentive to Assist in Patient Effort ❖ Automatic Interpretation based on ATS/ERS & GOLD Standards ❖ Clear, Easy-to-Read Report ❖ Pre/Post Bronchodilator Comparison ❖ Includes Device Studio for PDF Creation or quick print of test results ❖ Complete with Durable Carry Case ❖ Comes with Connect Software to provide connectivity to your EMR via HL-7 and GDT ❖ 2-Year or 5-Year Warranty if registered within 30-days of purchase <p>\$2,810</p>	<p>In2itive (MD6100) Hand-Held</p> <ul style="list-style-type: none"> ❖ Accurate, V-Core Flowhead ❖ Updated Test Quality Grading System ❖ Meets 2019 ATS/ERS Accuracy and Quality Standards ❖ Live Testing Prompts ❖ Latest GLL Predicted Equations with LLN & %Pred ❖ Pre/Post Bronchodilator Comparison ❖ Automatic Interpretation based on ATS/ERS & GOLD Standards ❖ Clear, Easy-To-Read Reports ❖ Includes with Device Studio for PDF Creation ❖ Bi-Directional Data Exchange EMR Connectivity including HL-7 and GDT ❖ Wireless and USB Connectivity Options ❖ 2-Year or 5-Year Warranty if registered within 30-days of purchase <p>\$2,000</p>	<p>Pneumotrac (MD6800) PC-Based</p> <ul style="list-style-type: none"> ❖ Accurate, Stable Fleisch Pneumotach ❖ Supplied with SpiroTrac 6 PC Software ❖ Meets 2019 ATS/ERS Standards ❖ Real Time FV Loop or VT Curve ❖ Choice of Child Friendly Incentives ❖ 8 1/2" x 11" Printout ❖ Pre/Post Bronchodilator Comparison ❖ Automatic Interpretation based on ATS/ERS & GOLD Standards ❖ Clear, Easy-To-Read Reports ❖ GLL predicted equations and Z-scores ❖ On-Screen Test Quality Prompts ❖ Autoclavable Flow Head ❖ Comes with Connect Software to provide connectivity to your EMR via HL-7 and GDT ❖ 2-Year or 5-Year Warranty if registered within 30-days of purchase <p>\$1,900</p>	<p>Micro (MD6300) Hand-Held</p> <ul style="list-style-type: none"> ❖ Accurate, Stable Fleisch Pneumotach ❖ Displays 8 Parameters out of 48 Available ❖ Post Bronchodilator Comparison ❖ 325 Patient Entries with corresponding session data ❖ Uses 4 Non-Rechargeable AAA Batteries or USB Connection to PC ❖ Colored LCD Touchscreen for Simple and Intuitive Operation ❖ Choice of NHANES or GLL Predicted Equations ❖ Includes Device Studio for PDF Creation or quick print of test results ❖ Quick and Easy Calibration Verification Routine Ensures Accurate Results ❖ 5-Year Warranty with Product Registration <p>\$1,360</p>
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